

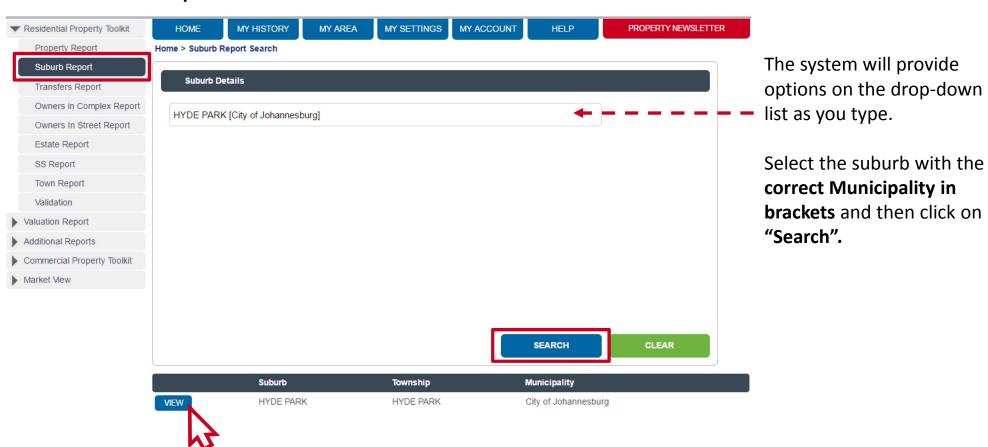
Property Toolkit User Guide





This provides a comprehensive overview of the location, property stock, demographics, sales and lending activity for a specific suburb.

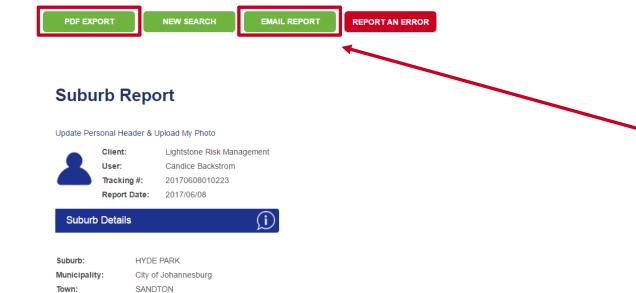
Click on "Suburb Report" and then enter the suburb name:



If the results are correct, click on "View" to open the report.

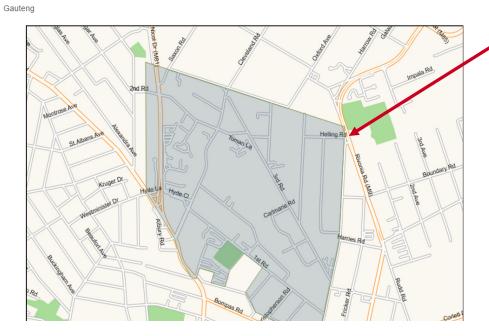
Province:





To download the report in a printable format, click on "PDF Export", or "Email Report" at the top of the page.

The map displays the boundaries of the suburb:





"Market Stock" displays all residential properties broken into property type. Please note sectional scheme garages are excluded.

301 (23.35%) Freeholds in Estates Sectional Schemes in Estates 36 (2.79%) Freehold 264 (20.48%) Sectional Scheme 688 (53.37%)

"Suburb Demographics" displays the average household income range, the predominant LSM (Living Standards *Measure*) and the number of adults residing in the suburb:

Suburb Demographics Average Household Income Range: >R135,000 Predominant LSM: LSM 10 High **Number Adults:** 3201

Market Stock



The "Period of Ownership" illustrates the tenure of ownership in a suburb and indicates ownership stability.

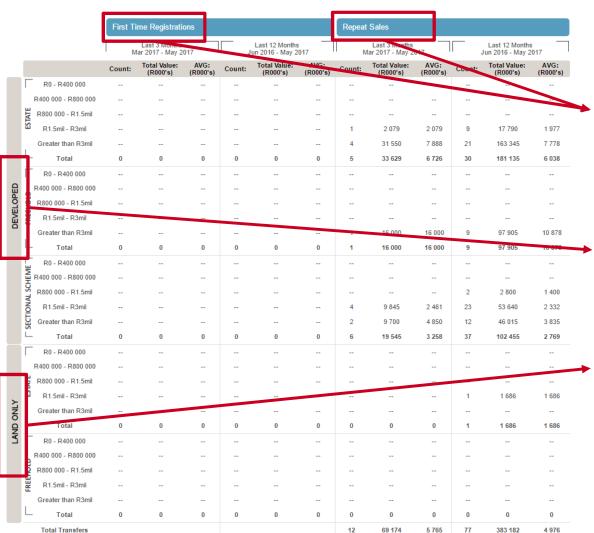
The "Recent Sellers" section provides a profile of owners that have sold over the last year.

65 or older Mature: Youth/Adult: Recent Buvers Stable Owners Recent Sellers For the period: June 2016 to May 2017

"Age of Owners" provides age distribution of property owners.







The "Property Transfer Information" section includes all recent transactions that have occurred within the suburb. Sectional title garages and any extreme outliers are excluded.

<u>First Time Registrations</u> indicate **suburb growth** and the emergence of new residential properties. <u>Repeat Sales</u> indicates the **churn of** residential properties or all sales that have occurred over 3 and 12 months.

<u>Developed</u> property transfers are classified when the transfer price indicates that the sale most likely **included land with a building on**.

<u>Land only</u> would depict sale transactions that are likely **only the land** and don't include a building.



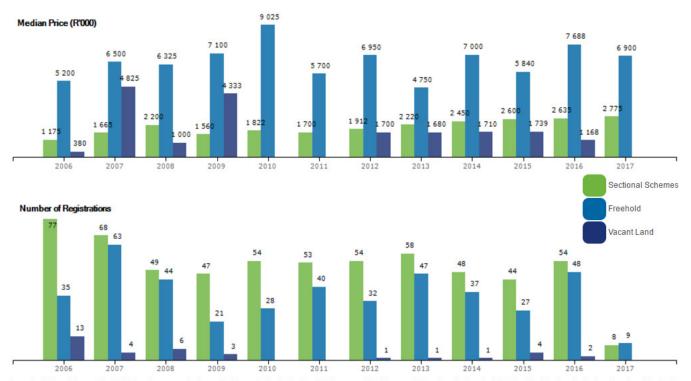
NB: The data used in the property transfer section and market analysis tools reflect the trends in developed residential homes. Non-arm's length, non-residential sales, potential vacant land sales, sectional title garage sales and extreme outliers have been removed to provide the most accurate indication of true developed home sales.

Should you require the full list of transfers in an area with no exclusions, please refer to the Transfer Report.



Growth and Activity

"Growth and Activity" displays the median price of all purchase prices and the total number of sales in the suburb over the past 10 years, per property type. This is useful information to track a suburbs performance and growth.



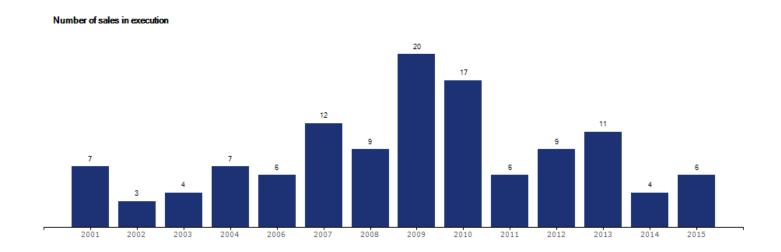
Important: The data used in Lightstone's aggregated reports (Town, Suburb, Sectional Scheme and Estate reports) and market analysis tools reflect the trends in developed residential homes. Non-arm's length, non-residential sales, potential vacant land sales, sectional title garage sales and extreme outliers have been removed in order to provide the most accurate indication of true developed home sales. Should you require the full list of transfers in an area with no exclusions, please refer to the Transfer Report.



Sales In Execution

A "Sales In Execution" is a public auction held by a Sheriff of the Court.

This means a court order has been obtained by the bank to attach and sell the property to recover the money that has not been repaid on a home loan. The number of sales in executions within a suburb are included over the last 15 years.





Suburb Ranking



"Suburb Ranking" depicts suburbs that have a similar median price using the Lightstone valuation for each suburb.

Lending By Institution



"Lending by Institution" provides insight into the total amount of bonds registered per bank. Based on residential bonding activity and excludes sectional title garages:

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Values in R000's		h		\wedge		
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	2006	2008	2010	2012	2014	2016

	burb Ranking				
	Suburb	Municipality	Province	Rank	Median Valu
VIEW	SANDHURST	City of Johannesburg	Gauteng	2	R 16 500 00
VIEW	DUNKELD	City of Johannesburg	Gauteng	18	R 10 300 00
VIEW	HYDE PARK	City of Johannesburg	Gauteng	21	R 9 800 000
VIEW	ILLOVO	City of Johannesburg	Gauteng	27	R 8 750 000
VIEW	DUNKELD WEST	City of Johannesburg	Gauteng	30	R 7 850 000
VIEW	INANDA	City of Johannesburg	Gauteng	32	R 7 775 000
VIEW	ROSEBANK	City of Johannesburg	Gauteng	89	R 5 600 000
VIEW	CRAIGHALL	City of Johannesburg	Gauteng	138	R 4 600 000
VIEW	CRAIGHALL PARK	City of Johannesburg	Gauteng	167	R 4 250 000
VIEW	PARKMORE	City of Johannesburg	Gauteng	351	R 3 150 000
National Ra	nking			Num	nber of subur
Tutto Tutto					
	Suburb	Municipality	Province	Rank	Median Valu
VIEW	WESTCLIFF	City of Johannesburg	Gauteng	16	R 10 750 00
VIEW	WITTEBOOMEN	City of Cape Town	Western Cape	17	R 10 350 00
VIEW	DUNKELD	City of Johannesburg	Gauteng	18	R 10 300 00
VIEW	CONSTANTIA	City of Cape Town	Western Cape	19	R 10 250 00
VIEW	BAKOVEN	City of Cape Town	Western Cape	20	R 10 100 00
VIEW	HYDE PARK	City of Johannesburg	Gauteng	21	R 9 800 000
VIEW	FRESNAYE	City of Cape Town	Western Cape	22	R 9 750 000
VIEW	MOOIKLOOF HEIGHTS	City of Tshwane	Gauteng	23	R 9 650 000
VIEW	SWAANSWYK ROAD	City of Cape Town	Western Cape	24	R 9 050 000
VIEW	RUYTERPLAATS	City of Cape Town	Western Cape	25	R 8 875 000
Sectional	Scheme				
	inking			Nun	nber of subur
National Ra		Municipality	Province	Rank	Median Valu
National Ra	Suburb			51	R 2 750 000
National Ra	Suburb BRETTENWOOD	KwaDukuza	KwaZulu-Natal	31	
			KwaZulu-Natal Western Cape	52	R 2 750 000
VIEW	BRETTENWOOD	KwaDukuza			R 2 750 000 R 2 750 000
VIEW	BRETTENWOOD FERNKLOOF GOLF ESTATE	KwaDukuza Overstrand	Western Cape	52	
VIEW VIEW VIEW VIEW	BRETTENWOOD FERNKLOOF GOLF ESTATE STEYN CITY	KwaDukuza Overstrand City of Johannesburg	Western Cape Gauteng Eastern Cape	52 53	R 2 750 000
VIEW VIEW VIEW VIEW VIEW	BRETTENWOOD FERNKLOOF GOLF ESTATE STEYN CITY ST FRANCIS BAY CANALS SOUTHDOWN'S ESTATE	KwaDukuza Overstrand City of Johannesburg Kouga City of Tshwane	Western Cape Gauteng Eastern Cape Gauteng	52 53 54 55	R 2 750 000 R 2 700 000 R 2 700 000
VIEW VIEW VIEW VIEW VIEW VIEW	BRETTENWOOD FERNKLOOF GOLF ESTATE STEYN CITY ST FRANCIS BAY CANALS SOUTHDOWNS ESTATE HYDE PARK	KwaDukuza Overstrand City of Johannesburg Kouga City of Tshwane City of Johannesburg	Western Cape Gauteng Eastern Cape Gauteng Gauteng	52 53 54 55 56	R 2 750 000 R 2 700 000 R 2 700 000 R 2 650 000
VIEW VIEW VIEW VIEW VIEW	BRETTENWOOD FERNKLOOF GOLF ESTATE STEYN CITY ST FRANCIS BAY CANALS SOUTHDOWN'S ESTATE	KwaDukuza Overstrand City of Johannesburg Kouga City of Tshwane	Western Cape Gauteng Eastern Cape Gauteng	52 53 54 55	R 2 750 000 R 2 700 000





"Amenities" includes a list of nearby services and is useful information to include in a show day. It helps potential buyers understand what a suburb can offer:

